

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7
P O BOX 3044, RANDBURG, 2125
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025
P O BOX 505, HUNTERS RETREAT, 6017
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: WWW.WHOOWNSWHOM.CO.ZA
REG No: 1986/003014/07



Essential Business Information

RESEARCH REPORT

on

The Blind Industry

SICCODE: 0000a

Report Date: February 2010

Compiled By:
Hilary Klopper
research@whoownswhom.co.za

Report Index

INTRODUCTION	3
DESCRIPTION OF THE INDUSTRY	3
STATE OF THE INDUSTRY	4
➤ Local	4
➤ Regional	5
➤ International	5
➤ Regulations	5
➤ Black Economic Empowerment.....	6
SIZE OF INDUSTRY	7
➤ Suppliers to the Industry	9
CORPORATE ACTIONS	10
INFLUENCING FACTORS	10
➤ Economic Environment.....	10
➤ Raw Materials	11
➤ Pricing	11
➤ Labour Resources.....	11
➤ Location	11
➤ Key Success Factors.....	12
➤ Key Risks	12
SUBSIDIARY INDUSTRIES	12
COMPETITION	12
➤ Barriers to Entry.....	13
➤ Substitute Products / Alternatives	13
➤ Research and Development.....	13
➤ Innovations.....	13
FUTURE OUTLOOK	14
INDUSTRY ASSOCIATIONS	14
REFERENCES	15
➤ Publications.....	15
➤ Websites	15
APPENDIX 1	16
➤ Types of Window Blinds	16
ORGANOGRAM	17

Companies Profiled

Alplas Shutters & Louvres (Pty) Ltd	18
Crawford's Carpets & Blinds Cc	19
E Tostee & Associates Cc	20
Hjs Blinds Cc	21
Hunter Douglas (Sa) (Pty) Ltd	22
Taylor's Window Blinds (Pty) Ltd	23
Ventolite Blinds Cc.....	24