

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7
P O BOX 3044, RANDBURG, 2125
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025
P O BOX 505, HUNTERS RETREAT, 6017
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: WWW.WHOOWNSWHOM.CO.ZA
REG No: 1986/003014/07



Essential Business Information

RESEARCH REPORT

on

Processing of Fresh Milk & Manufacture of Butter and Cheese

SICCODE: 3020

Report Date: November 2010

Compiled By:
Nomusa Erlwanger
research@whoownswhom.co.za

Report Index

INTRODUCTION	3
DESCRIPTION OF THE INDUSTRY	3
➤ Industry Supply Chain	4
SIZE OF THE INDUSTRY	6
STATE OF THE INDUSTRY	8
➤ Local	8
Corporate Actions	11
Regulations.....	11
Black Economic Empowerment.....	12
➤ Regional.....	13
➤ International.....	13
INFLUENCING FACTORS	14
➤ Economic Environment	14
➤ Rising Input Costs	14
➤ Information Technology.....	15
➤ Technology.....	15
➤ Labour Resources	15
➤ Cyclicity	15
➤ Environmental Concerns	16
COMPETITION	16
➤ Barriers to Entry	17
➤ Research and Development	17
➤ Innovation.....	17
SWOT ANALYSIS.....	18
FUTURE OUTLOOK.....	18
INDUSTRY ASSOCIATIONS.....	18
REFERENCES	20
➤ Publications	20
➤ Websites	20
ORGANOGRAM	21

Companies Profiled

Clover SA (Pty) Ltd	22
DairyBelle (Pty) Ltd.....	24
Douglasdale Dairy (Pty) Ltd	26
Fair Cape Dairies (Pty) Ltd	28
Gattis Ice Cream (Pty) Ltd	30
Lancewood Holdings (Pty) Ltd	31
Nestlé (South Africa) (Pty) Ltd	33
Parmalat South Africa (Pty) Ltd.....	35
Polar Ice Cream Company (Pty) Ltd	37
Ububele Dairy Products (Div Of Ububele Holdings Ltd)	38
Unilever Foodsolutions (Div Of Unilever SA (Pty) Ltd)	40
Woodlands Dairy (Pty) Ltd	42