

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7
P O BOX 3044, RANDBURG, 2125
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025
P O BOX 505, HUNTERS RETREAT, 6017
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: WWW.WHOOWNSWHOM.CO.ZA
REG No: 1986/003014/07



Essential Business Information

RESEARCH REPORT

on

Printing Industry

SICCODE: 32510

Report Date: March 2010

Compiled By:
Yasmin Mahomed
research@whoownswhom.co.za

Report Index

| | |
|---|----|
| INTRODUCTION | 3 |
| DESCRIPTION OF THE INDUSTRY | 3 |
| SIZE OF INDUSTRY | 4 |
| STATE OF THE INDUSTRY | 5 |
| ➤ Local / Regional | 5 |
| Corporate Actions | 7 |
| Regulations..... | 7 |
| Black Economic Empowerment | 8 |
| ➤ International Market..... | 9 |
| INFLUENCING FACTORS..... | 11 |
| ➤ Economic Environment..... | 11 |
| ➤ Input Costs | 12 |
| ➤ Electricity Costs and Interruptions | 13 |
| ➤ Technology..... | 13 |
| ➤ Shifts in Advertising Spend to Other Media..... | 13 |
| ➤ Labour Resources..... | 13 |
| ➤ Environmental Consideration..... | 15 |
| ➤ Key Success Factors..... | 15 |
| ➤ Key Challenges | 16 |
| SUBSIDIARY INDUSTRIES | 16 |
| ➤ Suppliers | 17 |
| CONTINENTAL PRESENCE AND PLANS | 17 |
| COMPETITION | 17 |
| ➤ Barriers to Entry | 17 |
| ➤ Research and Development | 18 |
| ➤ Innovation | 18 |
| FUTURE OUTLOOK..... | 18 |
| INDUSTRY ASSOCIATIONS | 18 |
| REFERENCES | 19 |
| ➤ Publications..... | 19 |
| ➤ Websites | 19 |
| ORGANOGRAM | 20 |
| ➤ 32510a: General printing..... | 20 |

Companies Profiled

| | |
|--|----|
| ABC Printers (Pty) Ltd..... | 21 |
| Bidpaper Plus (Pty) Ltd..... | 22 |
| Caxton And CTP Publishers And Printers Ltd | 24 |
| Formeset Print (Pty) Ltd..... | 27 |
| Ince (Pty) Ltd | 28 |
| Intrepid Printers (Pty) Ltd | 31 |
| Max Nathan Interests (Pty) Ltd | 32 |
| Media24 Ltd..... | 34 |
| Ultra Litho (Pty) Ltd | 40 |
| Universal Print Group (Pty) Ltd | 41 |
| ORGANOGRAM | 43 |
| ➤ 32510b: Print Packaging | 43 |

Companies Profiled

| | |
|---|----|
| Afripack (Pty) Ltd..... | 44 |
| Astrapak Ltd..... | 46 |
| Masterpack Manufacturing (Pty) Ltd | 48 |
| Nampak Cartons & Labels (Div Of Nampak Products Ltd)..... | 49 |