

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7
P O BOX 3044, RANDBURG, 2125
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025
P O BOX 505, HUNTERS RETREAT, 6017
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: WWW.WHOOWNSWHOM.CO.ZA
REG No: 1986/003014/07



Essential Business Information

RESEARCH REPORT

on

Wholesale Trade in Construction Materials

SICCODE: 61430

Report Date: January 2010

Compiled By:
Amanda van der Westhuizen
research@whoownswhom.co.za

Report Index

INTRODUCTION	4
DESCRIPTION OF THE INDUSTRY	4
STATE OF THE INDUSTRY	4
➤ Local	4
➤ International Market.....	9
➤ Regulations	10
➤ Black Economic Empowerment.....	10
SIZE OF INDUSTRY	10
CORPORATE ACTIONS	20
INFLUENCING FACTORS	21
➤ Economic Environment.....	21
➤ Labour Resources.....	21
➤ Maturity of the Industry	22
➤ Cyclicalilty	22
➤ Environmental Trends.....	22
➤ Key Success Factors.....	23
➤ Key Risks	24
CONTINENTAL PRESENCE AND PLANS	24
SUBSIDIARY INDUSTRIES	25
COMPETITION	25
➤ Barriers to Entry.....	27
➤ Research, Development and Innovation.....	28
FUTURE OUTLOOK	29
INDUSTRY ASSOCIATIONS	30
REFERENCES	31
➤ Publications.....	31
➤ Websites	32
APPENDIX 1	34
➤ Products Offered by Players in Wholesale Construction Industry in South Africa.....	34
APPENDIX 2	36
➤ Membership list: Clay Brick Association	36
➤ Members of Association of Cementitious Material Producers.....	38
ORGANOGRAM 61430A	39
➤ Aggregates, Bricks, Concrete & Other Concrete Products	39

Companies Profiled

African Brick Centre Ltd	42
Afrimat Ltd	44
Afrisam (Pty) Ltd.....	46
Apollo Brick (Pty) Ltd	48
Brikor Ltd	50
Concor Technicrete (Pty) Ltd	52
Corobrik (Pty) Ltd.....	54
Crammix (Pty) Ltd.....	56
Everite (Pty) Ltd	57
Infrasret (Div Of Aveng (Africa) Ltd).....	59
Lafarge Industries South Africa (Pty) Ltd.....	61
Lafarge Mining South Africa (Pty) Ltd.....	63
Motiprops 1088 (Pty) Ltd	65
NPC-Cimpor (Pty) Ltd.....	66
Pretoria Portland Cement Company Ltd	69

Rocla (Pty) Ltd.....	72
SA Block (Pty) Ltd.....	74
Union Tiles (Pty) Ltd.....	75
West End Clay Brick (Pty) Ltd.....	76
WG Wearne Ltd.....	78
ORGANOGRAM 61430B.....	80
➤ Glass Products.....	80
<u>Companies Profiled</u>	
AG Industries Ltd.....	81
PG Group (Pty) Ltd.....	83
ORGANOGRAM 61430C.....	85
➤ Paints, Varnishes & Lacquers.....	85
<u>Companies Profiled</u>	
Akzo Nobel Powder Coatings South Africa (Pty) Ltd.....	86
Chemical Specialities Ltd.....	87
Freeworld Coatings Ltd.....	89
ICI Dulux (Pty) Ltd.....	92
Prominent Paints (Pty) Ltd.....	93
ORGANOGRAM 61430E.....	94
➤ Steel Products.....	94
<u>Companies Profiled</u>	
Allens Meshco (Pty) Ltd.....	95
BRC Mesh Reinforcing (Div Of Murray & Roberts Steel (Pty) Ltd).....	96
Capital Africa Steel (Pty) Ltd.....	97
Kulungile Metals Group (Pty) Ltd.....	99
Macsteel Service Centres SA (Pty) Ltd.....	101
Steeledale (Div Of Aveng (Africa) Ltd).....	103
Trident Steel (Pty) Ltd.....	105
ORGANOGRAM 61430F.....	107
➤ General Building Materials.....	107
<u>Companies Profiled</u>	
Buildmax Ltd.....	108
Distribution & Warehousing Network Ltd.....	110
Iliad Africa Ltd.....	112
Matus (Div Of Brandcorp (Pty) Ltd).....	115
ORGANOGRAM 61430G.....	116
➤ Wood Products.....	116
<u>Companies Profiled</u>	
Masonite (Africa) Ltd.....	117
PG Bison Ltd.....	119
York Timber Holdings Ltd.....	121