

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7  
P O BOX 3044, RANDBURG, 2125  
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025  
P O BOX 505, HUNTERS RETREAT, 6017  
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: [WWW.WHOOWNSWHOM.CO.ZA](http://WWW.WHOOWNSWHOM.CO.ZA)  
REG No: 1986/003014/07



Essential Business Information

## RESEARCH REPORT

on

### **Courier Activities other than National Postal Activities**

SICCODE: 75120

Report Date: March 2010

Compiled By:  
**Yasmin Mahomed**  
[research@whoownswhom.co.za](mailto:research@whoownswhom.co.za)

## **Report Index**

|                                     |    |
|-------------------------------------|----|
| INTRODUCTION .....                  | 3  |
| DESCRIPTION OF THE INDUSTRY .....   | 3  |
| SIZE OF INDUSTRY .....              | 4  |
| STATE OF THE INDUSTRY .....         | 8  |
| ➤ Local .....                       | 8  |
| Corporate Actions .....             | 10 |
| Regulations .....                   | 10 |
| Black Economic Empowerment .....    | 10 |
| ➤ Regional .....                    | 11 |
| ➤ International Market .....        | 12 |
| INFLUENCING FACTORS .....           | 13 |
| ➤ Economic Environment .....        | 13 |
| ➤ Information Technology .....      | 13 |
| ➤ Road Works .....                  | 13 |
| ➤ Labour Resources .....            | 14 |
| ➤ Labour Unrest .....               | 14 |
| ➤ Environmental Consideration ..... | 14 |
| ➤ Key Success Factors .....         | 15 |
| ➤ Key Challenges .....              | 15 |
| SUBSIDIARY INDUSTRIES .....         | 15 |
| COMPETITION .....                   | 15 |
| ➤ Barriers to Entry .....           | 16 |
| ➤ Innovation .....                  | 16 |
| ➤ Research and Development .....    | 16 |
| FUTURE OUTLOOK .....                | 17 |
| INDUSTRY ASSOCIATIONS .....         | 17 |
| REFERENCES .....                    | 17 |
| ➤ Publications .....                | 17 |
| ➤ Websites .....                    | 17 |
| APPENDIX 1 .....                    | 19 |
| ➤ SAEPA Members List .....          | 19 |
| ORGANOGRAM .....                    | 21 |

## **Companies Profiled**

|  |    |
|--|----|
| Berco Express (Pty) Ltd .....                      | 23 |
| The Courier And Freight Group (Pty) Ltd .....      | 24 |
| The Courier Guy Cc .....                           | 26 |
| Crossroads Distribution (Pty) Ltd .....            | 27 |
| DHL International (Pty) Ltd .....                  | 29 |
| The Fuel Logistics Group (Pty) Ltd .....           | 30 |
| Globeflight Worldwide Express (Sa) (Pty) Ltd ..... | 32 |
| The Laser Group (Pty) Ltd .....                    | 34 |
| Race Couriers (Pty) Ltd .....                      | 36 |
| RAM Transport (South Africa) (Pty) Ltd .....       | 37 |
| Supaswift (Pty) Ltd .....                          | 39 |
| TNT Express Worldwide (Sa) (Pty) Ltd .....         | 41 |
| UPS Scs South Africa (Pty) Ltd .....               | 42 |
| UTi South Africa (Pty) Ltd .....                   | 44 |