

JOHANNESBURG OFFICE

BALLYOAKS OFFICE PARK, BUILDING B, 35 BALLYCLARE DRIVE, BRYANSTON EXT 7
P O BOX 3044, RANDBURG, 2125
TEL: +27 11 513 -1450 FAX: +27 11 463-2771

PORT ELIZABETH OFFICE

57 FIFE AVENUE, ROWALLAN PARK, PORT ELIZABETH, 6025
P O BOX 505, HUNTERS RETREAT, 6017
TEL: +27 41 371-5298 FAX: +27 41 371-5151

WEBSITE: WWW.WHOOWNSWHOM.CO.ZA
REG No: 1986/003014/07



Essential Business Information

RESEARCH REPORT

on

Pension Funding

SICCODE: 82120

Report Date: July 2010

Compiled By:
Abrie Jurgens
research@whoownswhom.co.za

Report Index

INTRODUCTION	3
DESCRIPTION OF THE INDUSTRY	3
SIZE OF THE INDUSTRY	4
STATE OF THE INDUSTRY	6
➤ Local	6
Corporate Actions	9
Regulations.....	9
Black Economic Empowerment (BEE).....	11
➤ Regional	12
➤ International	12
INFLUENCING FACTORS.....	14
➤ Economic Environment.....	14
➤ HIV/AIDS	15
➤ Longevity	15
➤ Fraud	15
➤ Market and Regulatory Uncertainty	16
➤ Information Technology.....	16
➤ Labour Resources.....	16
COMPETITION	17
➤ Barriers to Entry	17
➤ Industry Supply Chain.....	17
➤ Research and Development (R&D).....	17
➤ Innovation	18
SWOT ANALYSIS	19
➤ Strengths	19
➤ Weaknesses	19
➤ Opportunities.....	19
➤ Threats.....	19
FUTURE OUTLOOK.....	19
INDUSTRY ASSOCIATIONS	20
REFERENCES	21
➤ Publications.....	21
➤ Websites	21
APPENDIX 1	23
➤ The Nature and Extent of the Supervision of Pension Funds by the FSB	23
ORGANOGRAM	24

Companies Profiled

ABSA Asset Management (Pty) Ltd	26
Advantage Asset Managers (Pty) Ltd.....	27
Allan Gray Ltd	29
Cadiz Asset Management (Pty) Ltd.....	31
Coronation Fund Managers Ltd.....	33
Foord Asset Management (Pty) Ltd	35
Futuregrowth Asset Management (Pty) Ltd	37
Investec Asset Management (Pty) Ltd.....	39
Investment Solutions Ltd	41
Metropolitan Asset Managers Ltd	43
Oasis Group Holdings (Pty) Ltd.....	45
Old Mutual Investment Group (South Africa) (Pty) Ltd	47
Prescient Investment Management (Pty) Ltd	50
Prudential Portfolio Managers (South Africa) (Pty) Ltd	52
RMB Asset Management (Pty) Ltd	54
Sanlam Investment Management (Pty) Ltd	56
Sanlam Multi Manager International (Pty) Ltd	58
Stanlib Asset Management Ltd	60
Taquant Asset Managers (Pty) Ltd	62